



## Success Fees applicable to Owners, Lessors, Manufacturers, Buyers, Lessees

(Effective Date 1 January 2023)

The Success Fee to be paid by Owners, Lessors, Manufacturer, Buyers and Lessees depends on the exclusive or non exclusive nature of advertising on Air-More.com and is determined in accordance with the following table

AMOUNT OF TRANSACTION		APPLICABLE %	
From USD	To USD	Non Exclusive	Exclusive
-	500.000	7,00%	6,00%
500.000	1.500.000	4,00%	3,00%
1.500.000	5.000.000	2,00%	1,50%
5.000.000	10.000.000	1,25%	1,00%
10.000.000	25.000.000	0,75%	0,50%
25.000.000	50.000.000	0,50%	no fee
over 50.000.000		no fee	no fee

The above percentages are applied according to the transaction type:

- 1) For Sale or Purchase: on the final sale price
- 2) For Lease: on the sum of the monthly lease rate for the first 12 months (or the lease term if this is shorter than 12 months)
- 3) For Sale & Lease Back: on the sum of 1 and 2 above, reduced by 20%

The Success Fee shall be calculated progressively, as an example:

**for a purchase price of 10.000.000 on exclusive, the total fee shall be 162.500**

(500.000 x 6,0%+1,000.000x 3%+3,500.000 x 1,5%+5,000,000 x 1%) **so a total of 1,62%**

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